

Message Text

UNCLASSIFIED

PAGE 01 STOCKH 05135 180818Z

12
ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
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P R 180739Z SEP 76
FM AMEMBASSY STOCKHOLM
TO USDOC WASHDC PRIORITY
INFO SECSTATE WASHDC 8707

UNCLAS STOCKHOLM 5135

FOR: BIC/OIM:TRAFTON

E.O. 11652: N/A
TAGS: BEXP, SW
SUBJECT: STC EVENTS: JANUARY METALWORKING JEEP/MULTI-FIRM BSP

REF: STOCKHOLM 4880

1. IN CONTINUING MULTI-FIRM BSP DISCUSSIONS WITH METALWORKING AGENTS/SUBSIDIARIES 9/17 STATUS IS: 7 STRONGLY INTERESTED AND 9 GENERALLY POSITIVE. ADDITIONS ARE SANDBLOM & STOHNE FOR ALLEN-BRADLEY, LOWENER AB WITH 5 PRINCIPALS. ALL DESIRE FOLLOW-UP DISCUSSIONS WITH STC WHEN PROMOTION PLAN AND FEE STRUCTURE AVAILABLE.
2. FIVE KEY AGENTS ARE PLANNING MEET WITH STC PROMOTION STAFF SEPT 21 TO FORMULATE TENTATIVE PLAN FOR EVENT. WE WILL THEN GO BACK ON PRIORITY BASIS FOR PROCUREMENT TO ALL COMPANIES WHO EXPRESSED INTEREST WITH CONCENTRATION ON THESE 16.
SMITH

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NNN

Message Attributes

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Decaption Note:
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Disposition Approved on Date:
Disposition Authority: n/a
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Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
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